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## Computers/Electronics News

# Shipping Solutions Software Adds Easy and Affordable Export Compliance Through Partnership With NextLinx Corporation

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EAGAN, Minn., March 17 /PRNewswire/ -- Small and medium-sized companies will soon have an easy and affordable solution for ensuring that their international shipments comply with U.S. export regulations. Shipping Solutions is teaming up with NextLinx Corporation to offer NextLinx's industry-leading trade compliance database in an upcoming release of its export documentation software due out in April 2003.

Companies and individuals who export to entities on any of the restricted parties lists or who export goods without a required export license can lose their export privileges, be fined or even be criminally prosecuted. Prior to this partnership, small and medium-sized exporters often couldn't afford access to databases that simplified the compliance process.

With the fusion of Shipping Solutions and NextLinx's compliance content, exporters can easily avoid these potential liabilities by:

- Screening the parties in their export transactions against the various U.S. government restricted parties lists to ensure that they aren't exporting to banned parties that have been sanctioned by a government for performing illegal acts;
- Determining if the products they are shipping require a license or a license exemption based on the country to which they are shipping; and
- Selecting the documents needed to ensure that shipments to a particular country are not delayed in Customs.

"In response to increased security concerns, U.S. Customs and the Bureau of Industry and Security have placed a greater emphasis on the end-use and end-users of exported items," said David Noah, president of Shipping Solutions. "By partnering with NextLinx, Shipping Solutions continues to provide companies with an easy way to prepare export documents, as well as



an easy and affordable way to ensure that their exports are compliant with U.S. Export Administration Regulations."

"NextLinx has been committed to providing compliance and global trade solutions to Global 1000, freight forwarders, carriers and brokers for over eight years. Through our partnership with Shipping Solutions we are excited about reaching small and medium-sized companies that need to ensure that their international business meets increasing government regulations," said Rajiv Uppal, CEO, president and co-founder of NextLinx. "As a leader in the SME shipping arena, Shipping Solutions is an essential element to NextLinx's partner base, which includes industry leaders such as FedEx Trade Networks, ABN AMRO and others."

#### About Shipping Solutions

Upon its release in 1996, Shipping Solutions quickly became the best-selling export documentation software. Now thousands of exporters are using Shipping Solutions to prepare their export forms up to 80 percent faster than before and at a considerable cost savings. Shipping Solutions' customers are primarily companies with 500 or fewer employees, although they include some larger companies such as Advanced Micro Devices (AMD), Dell Computers, Siemens International, and UPS Global Logistics. For more information about Shipping Solutions software, visit <http://www.shipsolutions.com>.

#### About NextLinx

NextLinx Corporation is the leading provider of global trade management solutions. NextLinx software and web services solutions combine global trade business rules and country-specific trade data, consisting of denied party lists, landed cost components, import and export controls, and customs duties and documentation, to help companies reduce the risks and costs associated with importing and exporting goods across international borders. NextLinx's prestigious list of customers include: Boeing, FedEx, UPS, ABN AMRO, Cisco Systems, 3Com, Fairchild Semiconductor, Rockwell Automation, Sotheby's and Panasonic. For additional information, visit <http://www.nextlinx.com>.

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